

Myoderm Updates is designed to inform you about issues surrounding clinical trial supply. The coronavirus situation remains fluid. We recommend that you also check with the Centers for Disease Control & Prevention, the National Health Service, the World Health Organization and local government websites for the most up-to-date information.

LETTER FROM LEADERSHIP



The novel coronavirus, SARS-CoV-2, has made a global impact. Around the world, people are living under stay-at-home

orders and businesses of all types are faced with restrictions put in place to help stem the spread of COVID-19 so that it does not overwhelm healthcare resources.

In this dynamic environment, Myoderm continues to serve those who are working hard to find tomorrow's cures. As a critical part of the pharmaceutical development supply chain, Myoderm operates as an essential business. We continue to provide you and your sites with the medications and supplies you need to continue your critical life-sustaining research.

With decades of experience in addressing changing market conditions and strong relationships with a global network of trusted suppliers, we continue to provide the high level of service that you have come to expect from Myoderm.

Should you have any questions or concerns, we are happy to assist.

Andrew Gregoire
Vice President, Business Development



LOGISTICS

Here are some tips to keep in mind to minimize shipment delays.

Planning and preparation

- Let couriers know in advance where you'll be shipping to, so they can assess constraints and create a backup plan.
- When cold chain packaging is necessary, advise couriers and provide dimensions and weight.
- Avoid shipping at the end of the week; weekend delays can incur extra costs and temperature-controlled packaging may exceed validation time.
- Prepare all documents and obtain approval to proceed from receiver before dispatching.
- Ensure import permits or approvals are in place before arranging transport.
- Work with couriers to ensure that quotes are received in advance.
- Confirm the receiver's hours of operation and contact information and provide it to the courier at time of dispatch.

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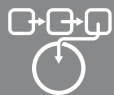
LOGISTICS (continued)

Cross-border challenges

- Stay in contact with couriers to confirm capabilities and closures.
- Ensure that couriers in each country have filed for the necessary permit or approval to be considered an essential service in the event of a lockdown.
- Assess new routes for potential border-crossing problems.

Lead times

- Allow at least 5–7 days for air cargo bookings.
- Expect delays in pick-ups and deliveries when using road freight in many countries.
- Give couriers as much notice as possible when temperature-controlled packaging is necessary; larger units are in particularly high demand.



TRIAL PLANNING

It's more important than ever to plan ahead for procurement. Myoderm is starting to see shortages in the open market due to:

- Manufacturers restricting supply for third-party clinical trials
- Increased supply needed for hospitals
- Limited exports from some countries, especially of certain vaccines and antibiotics

Increased demand may also impact long-term availability of products including Humira®, Faslodex®, Actemra® and hydroxychloroquine, the latter two of which are being tested for use against COVID-19. Many optics products remain on backorder such as Timolol Maleate generics and IV solutions such as sodium chloride, dextrose and glucose have come under manufacturer allocation restrictions. Higher demand is driving price increases.

These conditions make it critical to have a sourcing strategy with multiple options, including local sources to avoid import restrictions. Also, when crafting protocols, reference primary active ingredients, rather than brands or manufacturers, to increase flexibility. And be aware of how country closures, lockdown and remote workforces can delay responses to requests for pricing/availability, documentation, lead times and other information.

